



LEADERSEL INNOTECH ESG

SUSTAINABLE TECHNOLOGY

Ersel expands its product range with an equity programme dedicated to technological innovation, linked to the values of social and environmental sustainability (ESG). Leadersel Innotech ESG proposes a new management approach, based on the synergies between scientific researchers, industry experts and a team of managers and financial analysts. The fund's objective is to intercept medium and long-term growth of high growth, high quality companies that, through innovation, are able to interpret and exploit the major trends of our time. The fund focuses on **digital technologies**, **the environment** and **health**, macro-areas in which technology offers important leverage. Through close contact between a scientific industrial component and a financial soul, weighing up the different investment opportunities, managers analyse the benchmarks and study the value chain of these technologies in order to identify the best opportunities. The fund is classified as sustainable pursuant to Article 8 of the European SFDR Regulation.

WHO IS IT FOR?

Leadersel Innotech ESG is suitable for the more experienced investor, with a risk profile characteristic of equity positioning, who wants to look to the future through the informed selection of major trends and an in-depth analysis of new lifestyles.

THE INVESTMENT PROCESS

There are three phases:

- The first consists of identifying the themes and sub-themes within which the technology with the greatest impact is developed or used.
- The second involves a careful ESG analysis to exclude segments or companies that do not meet sustainability criteria.
- The third and final stage consists of a detailed examination of the products, markets and management of the companies in order to define a fair value that will allow the securities to be included in the portfolio.

THE PORTFOLIO

- With a portfolio of 30-60 high conviction stocks, including in terms of future performance, the fund always maintains a high degree of diversification through exposure to different trends and segments.
- The sub-fund adopts a buy and hold strategy which implies a long-term view on investments and a low turnover of portfolio securities (around 30%).
- Preference is given to "pure players", i.e. companies that generate at least one-fifth of their turnover with high-tech products or services.

THE MANAGEMENT TEAM



Marco Gennari HEAD OF FUND MANAGEMENT AND FINANCIAL AND FUNDAMENTAL ANALYSIS



Sergio Allegri HEAD OF FUND MANAGEMENT AND SCIENTIFIC AND INDUSTRIAL RESEARCH

In examining the segments in which to invest, the team is assisted by a **scientific committee** made up of scholars, researchers, industrial and private equity experts.





CHARACTERISTICS

The sub-fund invests in a diversified, highly liquid portfolio of Investments

equities, mainly listed on regulated markets, representative of large and medium-small cap High Growth - Quality - ESG

global companies.

Time horizon > 5 years

Isin Class R LU2232027305 - Class RH LU2232027487

30/10/2020 Launch date

Instrument category International equities

Benchmark 90% MSCI World Net Total Return - 10% ML Euro Govt Bill

Management fees 1,5% per annum

Performance fees 20% of the return outperforming the benchmark

Risk profile

This indicator represents the annual historical volatility of the Fund over a 5-year period. The risk category associated with the Fund is not guaranteed and may change over time. The lowest risk category does not mean "risk free".

Your initial investment is not guaranteed.

Significant risk(s) for the fund not taken into account in this

indicator include the following:

Concentration risk: to the extent that the fund's investments are concentrated in a particular country, market, industry or asset class, the fund may be susceptible to loss due to adverse occurrences affecting that country, market, industry

or asset class.

Currency risk: the fund invests in overseas markets. It can be affected by changes in exchange rates which may cause the

value of your investment to decrease or increase.

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ESG - Environmental Social Governance

Ersel, which has always been attentive to social responsibility matters, has favourably adopted the European Union plan that aims to contribute to the development of sustainable finance with uniform rules. All Ersel's products integrate criteria respectful for the environment, human rights and corporate governance best practices according to what is set forth in Art. 6 of the European SFDR Regulation. In particular, several group funds, including Leadersel Innotech ESG, promote environmental or social characteristics and corporate governance best practices pursuant to Art. 8 of the Regulation.

Marketing communication. Before subscribing, read the key investor information that the investment promoter must provide before subscribing, as well as the Prospectus and the related pre-contractual information available from the Placement agents and on the website www.ersel.it/en/. The target return is no guarantee of minimum return on the financial investment. Income is not guaranteed. Past yields are not indicative of future yields.

The fund has four classes, "R" and "RH" reserved for private clients and "I" and "IH" reserved for institutional clients; for information on the relevant conditions, please refer to the contractual documentation.

